



/ All Areas: Total Chattanooga/North Georgia/North Alabama Market

Inventory History

Current Inventory = the number of active listings on the market on the last day of each month.

Months Inventory = how many months it would take to sell out of inventory at the current month's sale's pace.

DOM = Days on Market

Month	Year	Monthly Sales	Avg ListPrice	Avg Sale Price	% Diff Sell/list	Avg DOM	Curr Inventory	Months Inventory
January	2006	451	\$160,195	\$155,645	97.16%	106.0	4364	9.68
February	2006	592	\$161,656	\$157,810	97.62%	111.0	4436	7.49
March	2006	742	\$155,122	\$150,815	97.22%	110.0	4663	6.28
April	2006	704	\$166,580	\$162,297	97.43%	108.0	4853	6.89
May	2006	789	\$181,990	\$176,747	97.12%	98.0	4999	6.34
June	2006	863	\$181,744	\$177,183	97.49%	100.0	5105	5.92
July	2006	770	\$188,016	\$183,789	97.75%	107.0	5297	6.88
August	2006	786	\$166,657	\$162,285	97.38%	103.0	5517	7.02
September	2006	604	\$160,166	\$155,525	97.10%	105.0	5580	9.24
October	2006	681	\$183,493	\$179,775	97.97%	114.0	5648	8.29
November	2006	601	\$183,619	\$178,509	97.22%	109.0	5566	9.26
December	2006	568	\$167,031	\$161,915	96.94%	116.0	5207	9.17
Total		8151	\$171,356	\$166,858	97.38%	107.3	5,103	7.71
January	2007	468	\$165,629	\$159,980	96.59%	118.0	5461	11.67
February	2007	551	\$165,670	\$161,313	97.37%	116.0	5612	10.19
March	2007	730	\$166,633	\$161,541	96.94%	115.0	5803	7.95
April	2007	655	\$172,833	\$167,485	96.91%	113.0	5903	9.01
May	2007	776	\$178,062	\$172,918	97.11%	117.0	6036	7.78
June	2007	716	\$186,003	\$181,494	97.58%	104.0	6318	8.82
July	2007	655	\$183,372	\$177,193	96.63%	106.0	6514	9.95
August	2007	711	\$173,734	\$168,501	96.99%	115.0	6628	9.32
September	2007	529	\$173,545	\$167,798	96.69%	102.0	6591	12.46
October	2007	557	\$167,038	\$161,290	96.56%	106.0	6418	11.52
November	2007	484	\$160,887	\$155,310	96.53%	120.0	6344	13.11
December	2007	473	\$171,093	\$164,463	96.12%	113.0	5908	12.49

Total		7305	\$172,042	\$166,607	96.84%	112.1	6,128	10.36
January	2008	384	\$161,879	\$155,789	96.24%	120.0	5934	15.45
February	2008	490	\$165,470	\$158,661	95.89%	124.0	6039	12.32
March	2008	570	\$171,301	\$164,491	96.02%	127.0	6060	10.63
April	2008	525	\$170,040	\$163,382	96.08%	130.0	6175	11.76
May	2008	609	\$182,368	\$175,595	96.29%	129.0	6295	10.34
June	2008	603	\$180,869	\$174,478	96.47%	126.0	6395	10.61
July	2008	570	\$181,652	\$174,881	96.27%	125.0	6449	11.31
August	2008	585	\$174,228	\$167,116	95.92%	110.0	6399	10.94
September	2008	554	\$175,018	\$169,127	96.63%	126.0	6263	11.31
October	2008	494	\$176,547	\$168,936	95.69%	120.0	6185	12.52
November	2008	349	\$171,761	\$164,456	95.75%	132.0	6067	17.38
December	2008	430	\$187,214	\$178,280	95.23%	110.0	5741	13.35
Total		6163	\$174,862	\$167,933	96.04%	123.3	6,167	12.33
January	2009	290	\$166,497	\$157,103	94.36%	143.0	5813	20.04
February	2009	340	\$154,625	\$147,336	95.29%	126.0	5878	17.29
March	2009	448	\$169,752	\$162,440	95.69%	131.0	5943	13.27
April	2009	408	\$151,512	\$144,307	95.24%	117.0	5931	14.54
May	2009	485	\$161,775	\$154,322	95.39%	133.0	5906	12.18
June	2009	561	\$171,488	\$163,802	95.52%	143.0	5839	10.41
July	2009	574	\$163,390	\$156,643	95.87%	123.0	5906	10.29
Total		3106	\$162,720	\$155,136	95.34%	130.9	5,888	14.00
Total	2006-2009	24725	\$170,245	\$164,133	96.41%	118.3	5,822	11.00

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