



/ Area 9: Signal Mountain/Walden/Suck Creek

Market Comparison: Year by Year

2001 – 2002

Number of Listings

|         | JAN     | FEB      | MAR     | APR        | MAY      | JUN      | JUL      | AUG      | SEP      | OCT     | NOV     | DEC        |
|---------|---------|----------|---------|------------|----------|----------|----------|----------|----------|---------|---------|------------|
| 2001 A  | 51      | 64       | 40      | 89         | 82       | 47       | 76       | 53       | 51       | 45      | 24      | 15         |
| 2002 A  | 35      | 25       | 31      | 45         | 35       | 31       | 33       | 27       | 26       | 25      | 24      | 21         |
| %Diff A | -45.71% | -156.00% | -29.03% | -97.78%    | -134.29% | -51.61%  | -130.30% | -96.30%  | -96.15%  | -80.00% | 0.00%   | 28.57%     |
| 2001 P  | 2       | 3        | 10      | 7          | 13       | 7        | 8        | 7        | 6        | 9       | 7       | 13         |
| 2002 P  | 17      | 25       | 17      | 15         | 14       | 13       | 9        | 14       | 15       | 21      | 17      | 4          |
| %Diff P | 88.24%  | 88.00%   | 41.18%  | 53.33%     | 7.14%    | 46.15%   | 11.11%   | 50.00%   | 60.00%   | 57.14%  | 58.82%  | -225.00%   |
| 2001 S  | 8       | 10       | 20      | 19         | 18       | 47       | 27       | 26       | 24       | 25      | 20      | 16         |
| 2002 S  | 6       | 14       | 27      | 22         | 23       | 22       | 27       | 12       | 22       | 22      | 24      | 24         |
| %Diff S | -33.33% | 28.57%   | 25.93%  | 13.64%     | 21.74%   | -113.64% | 0.00%    | -116.67% | -9.09%   | -13.64% | 16.67%  | 33.33%     |
| 2001 W  | 5       | 9        | 5       | 17         | 7        | 16       | 10       | 15       | 6        | 12      | 3       | 5          |
| 2002 W  | 6       | 5        | 7       | 1          | 1        | 3        | 5        | 7        | 6        | 7       | 7       | 7          |
| %Diff W | 16.67%  | -80.00%  | 28.57%  | -1,600.00% | -600.00% | -433.33% | -100.00% | -114.29% | 0.00%    | -71.43% | 57.14%  | 28.57%     |
| 2001 X  | 24      | 11       | 18      | 12         | 15       | 28       | 14       | 24       | 15       | 13      | 15      | 564        |
| 2002 X  | 18      | 10       | 14      | 5          | 4        | 13       | 11       | 5        | 7        | 8       | 8       | 15         |
| %Diff X | -33.33% | -10.00%  | -28.57% | -140.00%   | -275.00% | -115.38% | -27.27%  | -380.00% | -114.29% | -62.50% | -87.50% | -3,660.00% |

Dollar Volume of Sold Listings

|     | 2001         | 2002        | Diff       | Chg      |
|-----|--------------|-------------|------------|----------|
| JAN | \$1,749,000  | \$1,312,400 | -436,600   | -33.27%  |
| FEB | \$2,793,900  | \$3,405,500 | 611,600    | 17.96%   |
| MAR | \$4,417,400  | \$5,146,950 | 729,550    | 14.17%   |
| APR | \$3,690,000  | \$5,238,200 | 1,548,200  | 29.56%   |
| MAY | \$3,996,340  | \$4,444,400 | 448,060    | 10.08%   |
| JUN | \$11,197,950 | \$4,459,000 | -6,738,950 | -151.13% |
| JUL | \$5,979,500  | \$6,429,200 | 449,700    | 6.99%    |
| AUG | \$4,844,200  | \$2,442,500 | -2,401,700 | -98.33%  |
| SEP | \$5,121,900  | \$4,637,400 | -484,500   | -10.45%  |
| OCT | \$5,317,810  | \$5,106,275 | -211,535   | -4.14%   |
| NOV | \$3,608,860  | \$5,732,315 | 2,123,455  | 37.04%   |
| DEC | \$3,099,850  | \$5,468,400 | 2,368,550  | 43.31%   |

**2002 – 2003**

**Number of Listings**

|                | JAN      | FEB     | MAR      | APR     | MAY    | JUN     | JUL     | AUG      | SEP     | OCT     | NOV      | DEC     |
|----------------|----------|---------|----------|---------|--------|---------|---------|----------|---------|---------|----------|---------|
| <b>2002 A</b>  | 35       | 25      | 31       | 45      | 35     | 31      | 33      | 27       | 26      | 25      | 24       | 21      |
| <b>2003 A</b>  | 21       | 16      | 34       | 37      | 39     | 42      | 36      | 25       | 19      | 37      | 20       | 15      |
| <b>%Diff A</b> | -66.67%  | -56.25% | 8.82%    | -21.62% | 10.26% | 26.19%  | 8.33%   | -8.00%   | -36.84% | 32.43%  | -20.00%  | -40.00% |
| <b>2002 P</b>  | 17       | 25      | 17       | 15      | 14     | 13      | 9       | 14       | 15      | 21      | 17       | 4       |
| <b>2003 P</b>  | 16       | 17      | 15       | 21      | 13     | 16      | 27      | 9        | 21      | 18      | 13       | 7       |
| <b>%Diff P</b> | -6.25%   | -47.06% | -13.33%  | 28.57%  | -7.69% | 18.75%  | 66.67%  | -55.56%  | 28.57%  | -16.67% | -30.77%  | 42.86%  |
| <b>2002 S</b>  | 6        | 14      | 27       | 22      | 23     | 22      | 27      | 12       | 22      | 22      | 24       | 24      |
| <b>2003 S</b>  | 8        | 12      | 19       | 24      | 22     | 29      | 22      | 28       | 20      | 16      | 18       | 29      |
| <b>%Diff S</b> | 25.00%   | -16.67% | -42.11%  | 8.33%   | -4.55% | 24.14%  | -22.73% | 57.14%   | -10.00% | -37.50% | -33.33%  | 17.24%  |
| <b>2002 W</b>  | 6        | 5       | 7        | 1       | 1      | 3       | 5       | 7        | 6       | 7       | 7        | 7       |
| <b>2003 W</b>  | 3        | 5       | 3        | 11      | 4      | 4       | 4       | 2        | 7       | 5       | 3        | 6       |
| <b>%Diff W</b> | -100.00% | 0.00%   | -133.33% | 90.91%  | 75.00% | 25.00%  | -25.00% | -250.00% | 14.29%  | -40.00% | -133.33% | -16.67% |
| <b>2002 X</b>  | 18       | 10      | 14       | 5       | 4      | 13      | 11      | 5        | 7       | 8       | 8        | 15      |
| <b>2003 X</b>  | 8        | 6       | 8        | 7       | 6      | 10      | 9       | 7        | 8       | 10      | 10       | 8       |
| <b>%Diff X</b> | -125.00% | -66.67% | -75.00%  | 28.57%  | 33.33% | -30.00% | -22.22% | 28.57%   | 12.50%  | 20.00%  | 20.00%   | -87.50% |

**Dollar Volume of Sold Listings**

|     | 2002        | 2003        | Diff      | Chg     |
|-----|-------------|-------------|-----------|---------|
| JAN | \$1,312,400 | \$1,463,200 | 150,800   | 10.31%  |
| FEB | \$3,405,500 | \$2,940,400 | -465,100  | -15.82% |
| MAR | \$5,146,950 | \$5,090,000 | -56,950   | -1.12%  |
| APR | \$5,238,200 | \$5,891,700 | 653,500   | 11.09%  |
| MAY | \$4,444,400 | \$5,617,800 | 1,173,400 | 20.89%  |
| JUN | \$4,459,000 | \$7,477,830 | 3,018,830 | 40.37%  |
| JUL | \$6,429,200 | \$5,616,100 | -813,100  | -14.48% |
| AUG | \$2,442,500 | \$6,970,200 | 4,527,700 | 64.96%  |
| SEP | \$4,637,400 | \$4,342,300 | -295,100  | -6.80%  |
| OCT | \$5,106,275 | \$5,162,000 | 55,725    | 1.08%   |
| NOV | \$5,732,315 | \$5,594,595 | -137,720  | -2.46%  |
| DEC | \$5,468,400 | \$6,740,552 | 1,272,152 | 18.87%  |

2003 – 2004

Number of Listings

|         | JAN      | FEB      | MAR     | APR      | MAY    | JUN      | JUL     | AUG     | SEP      | OCT      | NOV     | DEC     |
|---------|----------|----------|---------|----------|--------|----------|---------|---------|----------|----------|---------|---------|
| 2003 A  | 21       | 16       | 34      | 37       | 39     | 42       | 36      | 25      | 19       | 37       | 20      | 15      |
| 2004 A  | 16       | 14       | 34      | 42       | 38     | 46       | 36      | 23      | 18       | 20       | 26      | 16      |
| %Diff A | -31.25%  | -14.29%  | 0.00%   | 11.90%   | -2.63% | 8.70%    | 0.00%   | -8.70%  | -5.56%   | -85.00%  | 23.08%  | 6.25%   |
| 2003 P  | 16       | 17       | 15      | 21       | 13     | 16       | 27      | 9       | 21       | 18       | 13      | 7       |
| 2004 P  | 8        | 7        | 12      | 16       | 15     | 14       | 23      | 14      | 7        | 9        | 13      | 5       |
| %Diff P | -100.00% | -142.86% | -25.00% | -31.25%  | 13.33% | -14.29%  | -17.39% | 35.71%  | -200.00% | -100.00% | 0.00%   | -40.00% |
| 2003 S  | 8        | 12       | 19      | 24       | 22     | 29       | 22      | 28      | 20       | 16       | 18      | 29      |
| 2004 S  | 9        | 12       | 14      | 16       | 25     | 33       | 26      | 29      | 17       | 13       | 15      | 17      |
| %Diff S | 11.11%   | 0.00%    | -35.71% | -50.00%  | 12.00% | 12.12%   | 15.38%  | 3.45%   | -17.65%  | -23.08%  | -20.00% | -70.59% |
| 2003 W  | 3        | 5        | 3       | 11       | 4      | 4        | 4       | 2       | 7        | 5        | 3       | 6       |
| 2004 W  | 3        | 7        | 3       | 3        | 5      | 6        | 6       | 7       | 5        | 2        | 4       | 6       |
| %Diff W | 0.00%    | 28.57%   | 0.00%   | -266.67% | 20.00% | 33.33%   | 33.33%  | 71.43%  | -40.00%  | -150.00% | 25.00%  | 0.00%   |
| 2003 X  | 8        | 6        | 8       | 7        | 6      | 10       | 9       | 7       | 8        | 10       | 10      | 8       |
| 2004 X  | 10       | 4        | 6       | 6        | 9      | 5        | 5       | 5       | 6        | 10       | 13      | 7       |
| %Diff X | 20.00%   | -50.00%  | -33.33% | -16.67%  | 33.33% | -100.00% | -80.00% | -40.00% | -33.33%  | 0.00%    | 23.08%  | -14.29% |

Dollar Volume of Sold Listings

|     | 2003        | 2004        | Diff       | Chg     |
|-----|-------------|-------------|------------|---------|
| JAN | \$1,463,200 | \$2,134,300 | 671,100    | 31.44%  |
| FEB | \$2,940,400 | \$3,297,915 | 357,515    | 10.84%  |
| MAR | \$5,090,000 | \$4,145,500 | -944,500   | -22.78% |
| APR | \$5,891,700 | \$5,019,550 | -872,150   | -17.38% |
| MAY | \$5,617,800 | \$6,530,550 | 912,750    | 13.98%  |
| JUN | \$7,477,830 | \$9,069,400 | 1,591,570  | 17.55%  |
| JUL | \$5,616,100 | \$7,850,600 | 2,234,500  | 28.46%  |
| AUG | \$6,970,200 | \$6,675,550 | -294,650   | -4.41%  |
| SEP | \$4,342,300 | \$4,470,500 | 128,200    | 2.87%   |
| OCT | \$5,162,000 | \$5,012,400 | -149,600   | -2.98%  |
| NOV | \$5,594,595 | \$3,969,539 | -1,625,056 | -40.94% |
| DEC | \$6,740,552 | \$4,340,575 | -2,399,977 | -55.29% |

2004 – 2005

Number of Listings

|         | JAN     | FEB      | MAR     | APR     | MAY     | JUN     | JUL      | AUG     | SEP     | OCT     | NOV     | DEC      |
|---------|---------|----------|---------|---------|---------|---------|----------|---------|---------|---------|---------|----------|
| 2004 A  | 16      | 14       | 34      | 42      | 38      | 46      | 36       | 23      | 18      | 20      | 26      | 16       |
| 2005 A  | 30      | 36       | 30      | 37      | 28      | 31      | 31       | 29      | 26      | 26      | 19      | 7        |
| %Diff A | 46.67%  | 61.11%   | -13.33% | -13.51% | -35.71% | -48.39% | -16.13%  | 20.69%  | 30.77%  | 23.08%  | -36.84% | -128.57% |
| 2004 P  | 8       | 7        | 12      | 16      | 15      | 14      | 23       | 14      | 7       | 9       | 13      | 5        |
| 2005 P  | 9       | 11       | 14      | 14      | 18      | 16      | 11       | 12      | 21      | 16      | 13      | 2        |
| %Diff P | 11.11%  | 36.36%   | 14.29%  | -14.29% | 16.67%  | 12.50%  | -109.09% | -16.67% | 66.67%  | 43.75%  | 0.00%   | -150.00% |
| 2004 S  | 9       | 12       | 14      | 16      | 25      | 33      | 26       | 29      | 17      | 13      | 15      | 17       |
| 2005 S  | 12      | 15       | 21      | 23      | 22      | 31      | 14       | 19      | 19      | 11      | 30      | 9        |
| %Diff S | 25.00%  | 20.00%   | 33.33%  | 30.43%  | -13.64% | -6.45%  | -85.71%  | -52.63% | 10.53%  | -18.18% | 50.00%  | -88.89%  |
| 2004 W  | 3       | 7        | 3       | 3       | 5       | 6       | 6        | 7       | 5       | 2       | 4       | 6        |
| 2005 W  | 6       | 2        | 4       | 6       | 4       | 7       | 7        | 7       | 6       | 7       | 5       | 7        |
| %Diff W | 50.00%  | -250.00% | 25.00%  | 50.00%  | -25.00% | 14.29%  | 14.29%   | 0.00%   | 16.67%  | 71.43%  | 20.00%  | 14.29%   |
| 2004 X  | 10      | 4        | 6       | 6       | 9       | 5       | 5        | 5       | 6       | 10      | 13      | 7        |
| 2005 X  | 7       | 3        | 8       | 4       | 7       | 12      | 13       | 9       | 4       | 8       | 7       | 4        |
| %Diff X | -42.86% | -33.33%  | 25.00%  | -50.00% | -28.57% | 58.33%  | 61.54%   | 44.44%  | -50.00% | -25.00% | -85.71% | -75.00%  |

Dollar Volume of Sold Listings

|     | 2004        | 2005        | Diff       | Chg      |
|-----|-------------|-------------|------------|----------|
| JAN | \$2,134,300 | \$2,994,000 | 859,700    | 28.71%   |
| FEB | \$3,297,915 | \$3,628,400 | 330,485    | 9.11%    |
| MAR | \$4,145,500 | \$5,452,675 | 1,307,175  | 23.97%   |
| APR | \$5,019,550 | \$7,948,622 | 2,929,072  | 36.85%   |
| MAY | \$6,530,550 | \$6,872,400 | 341,850    | 4.97%    |
| JUN | \$9,069,400 | \$7,812,700 | -1,256,700 | -16.09%  |
| JUL | \$7,850,600 | \$4,668,428 | -3,182,172 | -68.16%  |
| AUG | \$6,675,550 | \$5,735,392 | -940,158   | -16.39%  |
| SEP | \$4,470,500 | \$4,204,350 | -266,150   | -6.33%   |
| OCT | \$5,012,400 | \$2,851,500 | -2,160,900 | -75.78%  |
| NOV | \$3,969,539 | \$8,884,225 | 4,914,686  | 55.32%   |
| DEC | \$4,340,575 | \$1,871,100 | -2,469,475 | -131.98% |

2005 – 2006

Number of Listings

|         | JAN     | FEB     | MAR      | APR     | MAY     | JUN      | JUL      | AUG     | SEP      | OCT      | NOV      | DEC     |
|---------|---------|---------|----------|---------|---------|----------|----------|---------|----------|----------|----------|---------|
| 2005 A  | 30      | 36      | 30       | 37      | 28      | 31       | 31       | 29      | 26       | 26       | 19       | 7       |
| 2006 A  | 24      | 24      | 31       | 38      | 36      | 36       | 34       | 26      | 28       | 29       | 23       | 12      |
| %Diff A | -25.00% | -50.00% | 3.23%    | 2.63%   | 22.22%  | 13.89%   | 8.82%    | -11.54% | 7.14%    | 10.34%   | 17.39%   | 41.67%  |
| 2005 P  | 9       | 11      | 14       | 14      | 18      | 16       | 11       | 12      | 21       | 16       | 13       | 2       |
| 2006 P  | 20      | 13      | 10       | 20      | 16      | 5        | 14       | 11      | 9        | 5        | 11       | 10      |
| %Diff P | 55.00%  | 15.38%  | -40.00%  | 30.00%  | -12.50% | -220.00% | 21.43%   | -9.09%  | -133.33% | -220.00% | -18.18%  | 80.00%  |
| 2005 S  | 12      | 15      | 21       | 23      | 22      | 31       | 14       | 19      | 19       | 11       | 30       | 9       |
| 2006 S  | 15      | 14      | 12       | 19      | 20      | 25       | 28       | 16      | 19       | 14       | 13       | 17      |
| %Diff S | 20.00%  | -7.14%  | -75.00%  | -21.05% | -10.00% | -24.00%  | 50.00%   | -18.75% | 0.00%    | 21.43%   | -130.77% | 47.06%  |
| 2005 W  | 6       | 2       | 4        | 6       | 4       | 7        | 7        | 7       | 6        | 7        | 5        | 7       |
| 2006 W  | 5       | 5       | 2        | 7       | 12      | 5        | 6        | 4       | 7        | 9        | 9        | 4       |
| %Diff W | -20.00% | 60.00%  | -100.00% | 14.29%  | 66.67%  | -40.00%  | -16.67%  | -75.00% | 14.29%   | 22.22%   | 44.44%   | -75.00% |
| 2005 X  | 7       | 3       | 8        | 4       | 7       | 12       | 13       | 9       | 4        | 8        | 7        | 4       |
| 2006 X  | 21      | 8       | 4        | 11      | 7       | 6        | 6        | 12      | 10       | 7        | 7        | 11      |
| %Diff X | 66.67%  | 62.50%  | -100.00% | 63.64%  | 0.00%   | -100.00% | -116.67% | 25.00%  | 60.00%   | -14.29%  | 0.00%    | 63.64%  |

Dollar Volume of Sold Listings

|     | 2005        | 2006        | Diff       | Chg      |
|-----|-------------|-------------|------------|----------|
| JAN | \$2,994,000 | \$3,430,000 | 436,000    | 12.71%   |
| FEB | \$3,628,400 | \$3,533,900 | -94,500    | -2.67%   |
| MAR | \$5,452,675 | \$2,644,900 | -2,807,775 | -106.16% |
| APR | \$7,948,622 | \$6,039,300 | -1,909,322 | -31.61%  |
| MAY | \$6,872,400 | \$4,562,475 | -2,309,925 | -50.63%  |
| JUN | \$7,812,700 | \$9,456,060 | 1,643,360  | 17.38%   |
| JUL | \$4,668,428 | \$8,023,150 | 3,354,722  | 41.81%   |
| AUG | \$5,735,392 | \$5,542,550 | -192,842   | -3.48%   |
| SEP | \$4,204,350 | \$5,130,067 | 925,717    | 18.04%   |
| OCT | \$2,851,500 | \$3,201,900 | 350,400    | 10.94%   |
| NOV | \$8,884,225 | \$5,518,700 | -3,365,525 | -60.98%  |
| DEC | \$1,871,100 | \$5,281,540 | 3,410,440  | 64.57%   |

**2006 – 2007**

**Number of Listings**

|                | JAN     | FEB    | MAR     | APR     | MAY     | JUN    | JUL     | AUG      | SEP     | OCT     | NOV     | DEC     |
|----------------|---------|--------|---------|---------|---------|--------|---------|----------|---------|---------|---------|---------|
| <b>2006 A</b>  | 24      | 24     | 31      | 38      | 36      | 36     | 34      | 26       | 28      | 29      | 23      | 12      |
| <b>2007 A</b>  | 28      | 24     | 37      | 41      | 48      | 33     | 43      | 41       | 32      | 20      | 19      | 17      |
| <b>%Diff A</b> | 14.29%  | 0.00%  | 16.22%  | 7.32%   | 25.00%  | -9.09% | 20.93%  | 36.59%   | 12.50%  | -45.00% | -21.05% | 29.41%  |
| <b>2006 P</b>  | 20      | 13     | 10      | 20      | 16      | 5      | 14      | 11       | 9       | 5       | 11      | 10      |
| <b>2007 P</b>  | 12      | 12     | 12      | 15      | 17      | 17     | 12      | 14       | 11      | 13      | 6       | 6       |
| <b>%Diff P</b> | -66.67% | -8.33% | 16.67%  | -33.33% | 5.88%   | 70.59% | -16.67% | 21.43%   | 18.18%  | 61.54%  | -83.33% | -66.67% |
| <b>2006 S</b>  | 15      | 14     | 12      | 19      | 20      | 25     | 28      | 16       | 19      | 14      | 13      | 17      |
| <b>2007 S</b>  | 12      | 16     | 10      | 19      | 28      | 35     | 25      | 13       | 17      | 14      | 10      | 12      |
| <b>%Diff S</b> | -25.00% | 12.50% | -20.00% | 0.00%   | 28.57%  | 28.57% | -12.00% | -23.08%  | -11.76% | 0.00%   | -30.00% | -41.67% |
| <b>2006 W</b>  | 5       | 5      | 2       | 7       | 12      | 5      | 6       | 4        | 7       | 9       | 9       | 4       |
| <b>2007 W</b>  | 8       | 7      | 7       | 5       | 8       | 10     | 8       | 10       | 8       | 14      | 6       | 10      |
| <b>%Diff W</b> | 37.50%  | 28.57% | 71.43%  | -40.00% | -50.00% | 50.00% | 25.00%  | 60.00%   | 12.50%  | 35.71%  | -50.00% | 60.00%  |
| <b>2006 X</b>  | 21      | 8      | 4       | 11      | 7       | 6      | 6       | 12       | 10      | 7       | 7       | 11      |
| <b>2007 X</b>  | 20      | 9      | 7       | 10      | 6       | 8      | 11      | 6        | 14      | 13      | 12      | 11      |
| <b>%Diff X</b> | -5.00%  | 11.11% | 42.86%  | -10.00% | -16.67% | 25.00% | 45.45%  | -100.00% | 28.57%  | 46.15%  | 41.67%  | 0.00%   |

**Dollar Volume of Sold Listings**

|     | 2006        | 2007         | Diff       | Chg     |
|-----|-------------|--------------|------------|---------|
| JAN | \$3,430,000 | \$3,418,050  | -11,950    | -0.35%  |
| FEB | \$3,533,900 | \$3,843,058  | 309,158    | 8.04%   |
| MAR | \$2,644,900 | \$2,700,300  | 55,400     | 2.05%   |
| APR | \$6,039,300 | \$5,658,154  | -381,146   | -6.74%  |
| MAY | \$4,562,475 | \$7,963,470  | 3,400,995  | 42.71%  |
| JUN | \$9,456,060 | \$10,837,900 | 1,381,840  | 12.75%  |
| JUL | \$8,023,150 | \$7,383,650  | -639,500   | -8.66%  |
| AUG | \$5,542,550 | \$3,135,900  | -2,406,650 | -76.75% |
| SEP | \$5,130,067 | \$5,626,500  | 496,433    | 8.82%   |
| OCT | \$3,201,900 | \$4,080,279  | 878,379    | 21.53%  |
| NOV | \$5,518,700 | \$3,200,400  | -2,318,300 | -72.44% |
| DEC | \$5,281,540 | \$4,267,106  | -1,014,434 | -23.77% |

2007 – 2008

Number of Listings

|         | JAN     | FEB     | MAR     | APR     | MAY    | JUN      | JUL     | AUG     | SEP     | OCT     | NOV     | DEC     |
|---------|---------|---------|---------|---------|--------|----------|---------|---------|---------|---------|---------|---------|
| 2007 A  | 28      | 24      | 37      | 41      | 48     | 33       | 43      | 41      | 32      | 20      | 19      | 17      |
| 2008 A  | 33      | 46      | 23      | 47      | 49     | 35       | 33      | 32      | 17      | 30      | 22      | 14      |
| %Diff A | 15.15%  | 47.83%  | -60.87% | 12.77%  | 2.04%  | 5.71%    | -30.30% | -28.13% | -88.24% | 33.33%  | 13.64%  | -21.43% |
| 2007 P  | 12      | 12      | 12      | 15      | 17     | 17       | 12      | 14      | 11      | 13      | 6       | 6       |
| 2008 P  | 15      | 15      | 23      | 18      | 25     | 12       | 8       | 16      | 7       | 9       | 9       | 6       |
| %Diff P | 20.00%  | 20.00%  | 47.83%  | 16.67%  | 32.00% | -41.67%  | -50.00% | 12.50%  | -57.14% | -44.44% | 33.33%  | 0.00%   |
| 2007 S  | 12      | 16      | 10      | 19      | 28     | 35       | 25      | 13      | 17      | 14      | 10      | 12      |
| 2008 S  | 9       | 14      | 24      | 20      | 32     | 27       | 22      | 19      | 13      | 9       | 9       | 13      |
| %Diff S | -33.33% | -14.29% | 58.33%  | 5.00%   | 12.50% | -29.63%  | -13.64% | 31.58%  | -30.77% | -55.56% | -11.11% | 7.69%   |
| 2007 W  | 8       | 7       | 7       | 5       | 8      | 10       | 8       | 10      | 8       | 14      | 6       | 10      |
| 2008 W  | 10      | 10      | 9       | 18      | 13     | 12       | 10      | 16      | 7       | 9       | 7       | 12      |
| %Diff W | 20.00%  | 30.00%  | 22.22%  | 72.22%  | 38.46% | 16.67%   | 20.00%  | 37.50%  | -14.29% | -55.56% | 14.29%  | 16.67%  |
| 2007 X  | 20      | 9       | 7       | 10      | 6      | 8        | 11      | 6       | 14      | 13      | 12      | 11      |
| 2008 X  | 17      | 7       | 9       | 9       | 8      | 3        | 11      | 12      | 13      | 14      | 10      | 11      |
| %Diff X | -17.65% | -28.57% | 22.22%  | -11.11% | 25.00% | -166.67% | 0.00%   | 50.00%  | -7.69%  | 7.14%   | -20.00% | 0.00%   |

Dollar Volume of Sold Listings

|     | 2007         | 2008         | Diff       | Chg     |
|-----|--------------|--------------|------------|---------|
| JAN | \$3,418,050  | \$4,165,279  | 747,229    | 17.94%  |
| FEB | \$3,843,058  | \$4,635,500  | 792,442    | 17.10%  |
| MAR | \$2,700,300  | \$6,502,400  | 3,802,100  | 58.47%  |
| APR | \$5,658,154  | \$8,077,180  | 2,419,026  | 29.95%  |
| MAY | \$7,963,470  | \$10,519,175 | 2,555,705  | 24.30%  |
| JUN | \$10,837,900 | \$8,313,585  | -2,524,315 | -30.36% |
| JUL | \$7,383,650  | \$6,561,725  | -821,925   | -12.53% |
| AUG | \$3,135,900  | \$6,666,550  | 3,530,650  | 52.96%  |
| SEP | \$5,626,500  | \$4,343,150  | -1,283,350 | -29.55% |
| OCT | \$4,080,279  | \$3,127,000  | -953,279   | -30.49% |
| NOV | \$3,200,400  | \$2,644,170  | -556,230   | -21.04% |
| DEC | \$4,267,106  | \$4,491,700  | 224,594    | 5.00%   |

2008 – 2009

Number of Listings

|         | JAN      | FEB      | MAR      | APR      | MAY      | JUN      | JUL     | AUG        |
|---------|----------|----------|----------|----------|----------|----------|---------|------------|
| 2008 A  | 33       | 46       | 23       | 47       | 49       | 35       | 33      | 29         |
| 2009 A  | 17       | 23       | 32       | 35       | 27       | 31       | 28      | 38         |
| %Diff A | -94.12%  | -100.00% | 28.13%   | -34.29%  | -81.48%  | -12.90%  | -17.86% | 23.68%     |
| 2008 P  | 15       | 15       | 23       | 18       | 25       | 12       | 8       | 15         |
| 2009 P  | 3        | 10       | 7        | 8        | 14       | 18       | 7       | 1          |
| %Diff P | -400.00% | -50.00%  | -228.57% | -125.00% | -78.57%  | 33.33%   | -14.29% | -1,400.00% |
| 2008 S  | 9        | 14       | 24       | 20       | 32       | 27       | 22      | 18         |
| 2009 S  | 7        | 8        | 11       | 13       | 18       | 13       | 20      | 7          |
| %Diff S | -28.57%  | -75.00%  | -118.18% | -53.85%  | -77.78%  | -107.69% | -10.00% | -157.14%   |
| 2008 W  | 10       | 10       | 9        | 18       | 13       | 12       | 10      | 13         |
| 2009 W  | 10       | 4        | 11       | 6        | 6        | 14       | 13      | 19         |
| %Diff W | 0.00%    | -150.00% | 18.18%   | -200.00% | -116.67% | 14.29%   | 23.08%  | 31.58%     |
| 2008 X  | 17       | 7        | 9        | 9        | 8        | 3        | 11      | 11         |
| 2009 X  | 10       | 4        | 6        | 5        | 10       | 9        | 8       | 9          |
| %Diff X | -70.00%  | -75.00%  | -50.00%  | -80.00%  | 20.00%   | 66.67%   | -37.50% | -22.22%    |

Dollar Volume of Sold Listings

|     | 2008         | 2009        | Diff       | Chg      |
|-----|--------------|-------------|------------|----------|
| JAN | \$4,165,279  | \$1,982,530 | -2,182,749 | -110.10% |
| FEB | \$4,635,500  | \$2,113,025 | -2,522,475 | -119.38% |
| MAR | \$6,502,400  | \$2,570,400 | -3,932,000 | -152.97% |
| APR | \$8,077,180  | \$3,768,200 | -4,308,980 | -114.35% |
| MAY | \$10,519,175 | \$4,709,724 | -5,809,451 | -123.35% |
| JUN | \$8,313,585  | \$4,466,800 | -3,846,785 | -86.12%  |
| JUL | \$6,561,725  | \$5,656,500 | -905,225   | -16.00%  |
| AUG | \$6,069,550  | \$3,585,000 | -2,484,550 | -69.30%  |

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Prepared by JOEL PRINCE of THE PRINCIPLE GROUP, INC