



/ Area 7: Red Bank (City Limits)

Market Comparison: Year by Year

2001 – 2002

Number of Listings

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2001 A	27	28	50	28	22	29	32	34	33	29	22	13
2002 A	20	15	14	29	22	28	28	17	18	19	15	6
%Diff A	-35.00%	-86.67%	-257.14%	3.45%	0.00%	-3.57%	-14.29%	-100.00%	-83.33%	-52.63%	-46.67%	-116.67%
2001 P	2	6	3	2	2	1	2	2	4	5	5	8
2002 P	14	14	13	14	9	11	3	12	11	8	2	2
%Diff P	85.71%	57.14%	76.92%	85.71%	77.78%	90.91%	33.33%	83.33%	63.64%	37.50%	-150.00%	-300.00%
2001 S	8	14	20	17	12	13	11	13	9	14	20	10
2002 S	7	10	15	17	11	14	12	17	20	22	8	7
%Diff S	-14.29%	-40.00%	-33.33%	0.00%	-9.09%	7.14%	8.33%	23.53%	55.00%	36.36%	-150.00%	-42.86%
2001 W	3	4	5	4	0	5	4	5	6	4	4	2
2002 W	3	4	3	3	3	3	6	4	1	3	2	1
%Diff W	0.00%	0.00%	-66.67%	-33.33%	100.00%	-66.67%	33.33%	-25.00%	-500.00%	-33.33%	-100.00%	-100.00%
2001 X	8	2	5	7	2	3	3	3	8	5	5	231
2002 X	5	5	3	2	1	14	5	4	4	10	4	11
%Diff X	-60.00%	60.00%	-66.67%	-250.00%	-100.00%	78.57%	40.00%	25.00%	-100.00%	50.00%	-25.00%	-2,000.00%

Dollar Volume of Sold Listings

	2001	2002	Diff	Chg
JAN	\$497,950	\$734,299	236,349	32.19%
FEB	\$1,151,300	\$897,125	-254,175	-28.33%
MAR	\$1,756,415	\$1,415,730	-340,685	-24.06%
APR	\$1,371,600	\$1,239,200	-132,400	-10.68%
MAY	\$871,200	\$1,132,551	261,351	23.08%
JUN	\$1,124,800	\$1,057,900	-66,900	-6.32%
JUL	\$1,074,930	\$979,700	-95,230	-9.72%
AUG	\$1,166,450	\$1,270,950	104,500	8.22%
SEP	\$561,100	\$1,867,655	1,306,555	69.96%
OCT	\$1,119,450	\$1,718,950	599,500	34.88%
NOV	\$1,707,040	\$822,050	-884,990	-107.66%
DEC	\$863,025	\$632,900	-230,125	-36.36%

2002 – 2003

Number of Listings

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2002 A	20	15	14	29	22	28	28	17	18	19	15	6
2003 A	16	16	18	20	27	15	25	23	16	18	12	8
%Diff A	-25.00%	6.25%	22.22%	-45.00%	18.52%	-86.67%	-12.00%	26.09%	-12.50%	-5.56%	-25.00%	25.00%
2002 P	14	14	13	14	9	11	3	12	11	8	2	2
2003 P	9	9	11	9	13	11	6	13	9	8	10	7
%Diff P	-55.56%	-55.56%	-18.18%	-55.56%	30.77%	0.00%	50.00%	7.69%	-22.22%	0.00%	80.00%	71.43%
2002 S	7	10	15	17	11	14	12	17	20	22	8	7
2003 S	9	9	13	19	8	24	12	10	20	14	13	12
%Diff S	22.22%	-11.11%	-15.38%	10.53%	-37.50%	41.67%	0.00%	-70.00%	0.00%	-57.14%	38.46%	41.67%
2002 W	3	4	3	3	3	3	6	4	1	3	2	1
2003 W	3	1	2	3	2	4	6	2	2	1	3	1
%Diff W	0.00%	-300.00%	-50.00%	0.00%	-50.00%	25.00%	0.00%	-100.00%	50.00%	-200.00%	33.33%	0.00%
2002 X	5	5	3	2	1	14	5	4	4	10	4	11
2003 X	7	6	4	3	2	0	3	9	6	6	2	4
%Diff X	28.57%	16.67%	25.00%	33.33%	50.00%	-100.00%	-66.67%	55.56%	33.33%	-66.67%	-100.00%	-175.00%

Dollar Volume of Sold Listings

	2002	2003	Diff	Chg
JAN	\$734,299	\$877,900	143,601	16.36%
FEB	\$897,125	\$857,800	-39,325	-4.58%
MAR	\$1,415,730	\$1,092,450	-323,280	-29.59%
APR	\$1,239,200	\$2,129,800	890,600	41.82%
MAY	\$1,132,551	\$693,400	-439,151	-63.33%
JUN	\$1,057,900	\$2,135,600	1,077,700	50.46%
JUL	\$979,700	\$1,143,350	163,650	14.31%
AUG	\$1,270,950	\$834,800	-436,150	-52.25%
SEP	\$1,867,655	\$2,141,900	274,245	12.80%
OCT	\$1,718,950	\$1,115,485	-603,465	-54.10%
NOV	\$822,050	\$1,401,600	579,550	41.35%
DEC	\$632,900	\$1,161,370	528,470	45.50%

**2003 – 2004**

**Number of Listings**

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
<b>2003 A</b>	16	16	18	20	27	15	25	23	16	18	12	8
<b>2004 A</b>	16	21	28	18	12	23	25	18	23	24	13	13
<b>%Diff A</b>	0.00%	23.81%	35.71%	-11.11%	-125.00%	34.78%	0.00%	-27.78%	30.43%	25.00%	7.69%	38.46%
<b>2003 P</b>	9	9	11	9	13	11	6	13	9	8	10	7
<b>2004 P</b>	7	8	12	5	11	3	4	5	15	8	6	2
<b>%Diff P</b>	-28.57%	-12.50%	8.33%	-80.00%	-18.18%	-266.67%	-50.00%	-160.00%	40.00%	0.00%	-66.67%	-250.00%
<b>2003 S</b>	9	9	13	19	8	24	12	10	20	14	13	12
<b>2004 S</b>	5	9	17	17	11	13	19	15	8	24	12	14
<b>%Diff S</b>	-80.00%	0.00%	23.53%	-11.76%	27.27%	-84.62%	36.84%	33.33%	-150.00%	41.67%	-8.33%	14.29%
<b>2003 W</b>	3	1	2	3	2	4	6	2	2	1	3	1
<b>2004 W</b>	4	0	4	2	3	6	2	10	5	2	1	2
<b>%Diff W</b>	25.00%	-100.00%	50.00%	-50.00%	33.33%	33.33%	-200.00%	80.00%	60.00%	50.00%	-200.00%	50.00%
<b>2003 X</b>	7	6	4	3	2	0	3	9	6	6	2	4
<b>2004 X</b>	3	5	7	6	4	4	3	5	4	6	3	4
<b>%Diff X</b>	-133.33%	-20.00%	42.86%	50.00%	50.00%	100.00%	0.00%	-80.00%	-50.00%	0.00%	33.33%	0.00%

**Dollar Volume of Sold Listings**

	2003	2004	Diff	Chg
JAN	\$877,900	\$437,800	-440,100	-100.53%
FEB	\$857,800	\$701,550	-156,250	-22.27%
MAR	\$1,092,450	\$1,162,287	69,837	6.01%
APR	\$2,129,800	\$1,594,740	-535,060	-33.55%
MAY	\$693,400	\$1,240,200	546,800	44.09%
JUN	\$2,135,600	\$1,073,820	-1,061,780	-98.88%
JUL	\$1,143,350	\$2,090,780	947,430	45.31%
AUG	\$834,800	\$1,593,070	758,270	47.60%
SEP	\$2,141,900	\$736,800	-1,405,100	-190.70%
OCT	\$1,115,485	\$2,351,200	1,235,715	52.56%
NOV	\$1,401,600	\$1,255,051	-146,549	-11.68%
DEC	\$1,161,370	\$1,340,721	179,351	13.38%

## 2004 – 2005

### Number of Listings

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2004 A	16	21	28	18	12	23	25	18	23	24	13	13
2005 A	22	25	19	27	20	19	19	17	19	19	12	8
%Diff A	27.27%	16.00%	-47.37%	33.33%	40.00%	-21.05%	-31.58%	-5.88%	-21.05%	-26.32%	-8.33%	-62.50%
2004 P	7	8	12	5	11	3	4	5	15	8	6	2
2005 P	7	7	17	18	5	13	13	14	6	13	8	6
%Diff P	0.00%	-14.29%	29.41%	72.22%	-120.00%	76.92%	69.23%	64.29%	-150.00%	38.46%	25.00%	66.67%
2004 S	5	9	17	17	11	13	19	15	8	24	12	14
2005 S	6	9	14	19	21	16	16	19	17	7	17	14
%Diff S	16.67%	0.00%	-21.43%	10.53%	47.62%	18.75%	-18.75%	21.05%	52.94%	-242.86%	29.41%	0.00%
2004 W	4	0	4	2	3	6	2	10	5	2	1	2
2005 W	5	4	12	5	2	4	7	1	3	3	2	0
%Diff W	20.00%	100.00%	66.67%	60.00%	-50.00%	-50.00%	71.43%	-900.00%	-66.67%	33.33%	50.00%	-100.00%
2004 X	3	5	7	6	4	4	3	5	4	6	3	4
2005 X	5	2	6	0	2	6	7	9	2	2	3	3
%Diff X	40.00%	-150.00%	-16.67%	-100.00%	-100.00%	33.33%	57.14%	44.44%	-100.00%	-200.00%	0.00%	-33.33%

### Dollar Volume of Sold Listings

	2004	2005	Diff	Chg
JAN	\$437,800	\$497,800	60,000	12.05%
FEB	\$701,550	\$757,300	55,750	7.36%
MAR	\$1,162,287	\$1,178,400	16,113	1.37%
APR	\$1,594,740	\$1,986,600	391,860	19.73%
MAY	\$1,240,200	\$2,278,700	1,038,500	45.57%
JUN	\$1,073,820	\$1,712,800	638,980	37.31%
JUL	\$2,090,780	\$1,846,020	-244,760	-13.26%
AUG	\$1,593,070	\$2,008,800	415,730	20.70%
SEP	\$736,800	\$1,567,381	830,581	52.99%
OCT	\$2,351,200	\$593,900	-1,757,300	-295.89%
NOV	\$1,255,051	\$1,794,287	539,236	30.05%
DEC	\$1,340,721	\$1,607,500	266,779	16.60%

2005 – 2006

Number of Listings

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2005 A	22	25	19	27	20	19	19	17	19	19	12	8
2006 A	21	20	24	16	21	38	23	22	22	22	17	12
%Diff A	-4.76%	-25.00%	20.83%	-68.75%	4.76%	50.00%	17.39%	22.73%	13.64%	13.64%	29.41%	33.33%
2005 P	7	7	17	18	5	13	13	14	6	13	8	6
2006 P	3	9	7	6	12	10	8	8	5	6	8	7
%Diff P	-133.33%	22.22%	-142.86%	-200.00%	58.33%	-30.00%	-62.50%	-75.00%	-20.00%	-116.67%	0.00%	14.29%
2005 S	6	9	14	19	21	16	16	19	17	7	17	14
2006 S	3	15	15	8	20	27	10	12	11	13	15	14
%Diff S	-100.00%	40.00%	6.67%	-137.50%	-5.00%	40.74%	-60.00%	-58.33%	-54.55%	46.15%	-13.33%	0.00%
2005 W	5	4	12	5	2	4	7	1	3	3	2	0
2006 W	3	4	3	1	2	2	1	1	5	5	6	5
%Diff W	-66.67%	0.00%	-300.00%	-400.00%	0.00%	-100.00%	-600.00%	0.00%	40.00%	40.00%	66.67%	100.00%
2005 X	5	2	6	0	2	6	7	9	2	2	3	3
2006 X	7	4	6	1	5	4	6	4	4	12	8	7
%Diff X	28.57%	50.00%	0.00%	100.00%	60.00%	-50.00%	-16.67%	-125.00%	50.00%	83.33%	62.50%	57.14%

Dollar Volume of Sold Listings

	2005	2006	Diff	Chg
JAN	\$497,800	\$248,350	-249,450	-100.44%
FEB	\$757,300	\$1,643,300	886,000	53.92%
MAR	\$1,178,400	\$1,691,355	512,955	30.33%
APR	\$1,986,600	\$880,550	-1,106,050	-125.61%
MAY	\$2,278,700	\$2,498,962	220,262	8.81%
JUN	\$1,712,800	\$3,086,773	1,373,973	44.51%
JUL	\$1,846,020	\$1,604,400	-241,620	-15.06%
AUG	\$2,008,800	\$1,143,100	-865,700	-75.73%
SEP	\$1,567,381	\$1,070,807	-496,574	-46.37%
OCT	\$593,900	\$1,333,400	739,500	55.46%
NOV	\$1,794,287	\$2,062,169	267,882	12.99%
DEC	\$1,607,500	\$2,179,900	572,400	26.26%

2006 – 2007

Number of Listings

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2006 A	21	20	24	16	21	38	23	22	22	22	17	12
2007 A	22	20	24	20	31	28	25	19	15	31	24	19
%Diff A	4.55%	0.00%	0.00%	20.00%	32.26%	-35.71%	8.00%	-15.79%	-46.67%	29.03%	29.17%	36.84%
2006 P	3	9	7	6	12	10	8	8	5	6	8	7
2007 P	10	7	10	10	10	7	11	10	9	7	2	7
%Diff P	70.00%	-28.57%	30.00%	40.00%	-20.00%	-42.86%	27.27%	20.00%	44.44%	14.29%	-300.00%	0.00%
2006 S	3	15	15	8	20	27	10	12	11	13	15	14
2007 S	12	10	14	16	22	18	13	12	14	15	11	5
%Diff S	75.00%	-50.00%	-7.14%	50.00%	9.09%	-50.00%	23.08%	0.00%	21.43%	13.33%	-36.36%	-180.00%
2006 W	3	4	3	1	2	2	1	1	5	5	6	5
2007 W	3	3	6	8	3	3	9	3	5	9	10	0
%Diff W	0.00%	-33.33%	50.00%	87.50%	33.33%	33.33%	88.89%	66.67%	0.00%	44.44%	40.00%	-100.00%
2006 X	7	4	6	1	5	4	6	4	4	12	8	7
2007 X	8	4	6	3	8	10	8	8	8	12	9	8
%Diff X	12.50%	0.00%	0.00%	66.67%	37.50%	60.00%	25.00%	50.00%	50.00%	0.00%	11.11%	12.50%

Dollar Volume of Sold Listings

	2006	2007	Diff	Chg
JAN	\$248,350	\$2,916,878	2,668,528	91.49%
FEB	\$1,643,300	\$1,586,763	-56,537	-3.56%
MAR	\$1,691,355	\$1,631,403	-59,952	-3.67%
APR	\$880,550	\$1,858,847	978,297	52.63%
MAY	\$2,498,962	\$2,553,400	54,438	2.13%
JUN	\$3,086,773	\$2,740,320	-346,453	-12.64%
JUL	\$1,604,400	\$2,160,241	555,841	25.73%
AUG	\$1,143,100	\$1,192,500	49,400	4.14%
SEP	\$1,070,807	\$3,105,176	2,034,369	65.52%
OCT	\$1,333,400	\$1,616,660	283,260	17.52%
NOV	\$2,062,169	\$1,371,300	-690,869	-50.38%
DEC	\$2,179,900	\$594,500	-1,585,400	-266.68%

2007 – 2008

Number of Listings

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2007 A	22	20	24	20	31	28	25	19	15	31	24	19
2008 A	20	22	18	23	21	23	14	20	16	22	15	16
%Diff A	-10.00%	9.09%	-33.33%	13.04%	-47.62%	-21.74%	-78.57%	5.00%	6.25%	-40.91%	-60.00%	-18.75%
2007 P	10	7	10	10	10	7	11	10	9	7	2	7
2008 P	7	11	13	7	4	5	9	5	9	3	4	5
%Diff P	-42.86%	36.36%	23.08%	-42.86%	-150.00%	-40.00%	-22.22%	-100.00%	0.00%	-133.33%	50.00%	-40.00%
2007 S	12	10	14	16	22	18	13	12	14	15	11	5
2008 S	7	20	14	9	13	11	18	11	11	8	9	7
%Diff S	-71.43%	50.00%	0.00%	-77.78%	-69.23%	-63.64%	27.78%	-9.09%	-27.27%	-87.50%	-22.22%	28.57%
2007 W	3	3	6	8	3	3	9	3	5	9	10	0
2008 W	6	5	15	6	5	7	4	3	5	3	1	3
%Diff W	50.00%	40.00%	60.00%	-33.33%	40.00%	57.14%	-125.00%	0.00%	0.00%	-200.00%	-900.00%	100.00%
2007 X	8	4	6	3	8	10	8	8	8	12	9	8
2008 X	9	8	5	6	8	8	6	2	0	6	9	10
%Diff X	11.11%	50.00%	-20.00%	50.00%	0.00%	-25.00%	-33.33%	-300.00%	-100.00%	-100.00%	0.00%	20.00%

Dollar Volume of Sold Listings

	2007	2008	Diff	Chg
JAN	\$2,916,878	\$878,800	-2,038,078	-231.92%
FEB	\$1,586,763	\$2,639,107	1,052,344	39.88%
MAR	\$1,631,403	\$2,847,069	1,215,666	42.70%
APR	\$1,858,847	\$1,511,338	-347,509	-22.99%
MAY	\$2,553,400	\$1,670,310	-883,090	-52.87%
JUN	\$2,740,320	\$1,384,100	-1,356,220	-97.99%
JUL	\$2,160,241	\$3,369,500	1,209,259	35.89%
AUG	\$1,192,500	\$1,571,817	379,317	24.13%
SEP	\$3,105,176	\$1,145,609	-1,959,567	-171.05%
OCT	\$1,616,660	\$1,022,450	-594,210	-58.12%
NOV	\$1,371,300	\$2,749,700	1,378,400	50.13%
DEC	\$594,500	\$850,650	256,150	30.11%

2008 – 2009

Number of Listings

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG
2008 A	20	22	18	23	21	23	14	20
2009 A	12	12	15	21	16	23	32	15
%Diff A	-66.67%	-83.33%	-20.00%	-9.52%	-31.25%	0.00%	56.25%	-33.33%
2008 P	7	11	13	7	4	5	9	4
2009 P	7	5	11	5	8	8	4	11
%Diff P	0.00%	-120.00%	-18.18%	-40.00%	50.00%	37.50%	-125.00%	63.64%
2008 S	7	20	14	9	13	11	18	8
2009 S	3	9	16	8	7	12	7	7
%Diff S	-133.33%	-122.22%	12.50%	-12.50%	-85.71%	8.33%	-157.14%	-14.29%
2008 W	6	5	15	6	5	7	4	3
2009 W	2	10	6	0	2	2	12	11
%Diff W	-200.00%	50.00%	-150.00%	-100.00%	-150.00%	-250.00%	66.67%	72.73%
2008 X	9	8	5	6	8	8	6	1
2009 X	10	8	7	5	7	5	15	2
%Diff X	10.00%	0.00%	28.57%	-20.00%	-14.29%	-60.00%	60.00%	50.00%

Dollar Volume of Sold Listings

	2008	2009	Diff	Chg
JAN	\$878,800	\$140,000	-738,800	-527.71%
FEB	\$2,639,107	\$1,073,110	-1,565,997	-145.93%
MAR	\$2,847,069	\$1,503,100	-1,343,969	-89.41%
APR	\$1,511,338	\$522,540	-988,798	-189.23%
MAY	\$1,670,310	\$685,950	-984,360	-143.50%
JUN	\$1,384,100	\$1,536,400	152,300	9.91%
JUL	\$3,369,500	\$572,651	-2,796,849	-488.40%
AUG	\$1,251,517	\$566,500	-685,017	-120.92%

Information deemed reliable but not guaranteed. This is a Broker opinion. Copyright: 2009 by the Chattanooga Association of Realtors MLS

Prepared by JOEL PRINCE of THE PRINCIPLE GROUP, INC