



/ Area 4: Brainerd/East Brainerd

Inventory History

Current Inventory = the number of active listings on the market on the last day of each month.

Months Inventory = how many months it would take to sell out of inventory at the current month's sale's pace.

DOM = Days on Market

Month	Year	Monthly Sales	Avg ListPrice	Avg Sale Price	% Diff Sell/list	Avg DOM	Curr Inventory	Months Inventory
January	2006	32	\$168,150	\$165,056	98.16%	88.0	426	13.31
February	2006	59	\$148,178	\$147,936	99.84%	91.0	440	7.46
March	2006	61	\$142,992	\$138,910	97.15%	99.0	430	7.05
April	2006	59	\$154,239	\$152,138	98.64%	99.0	460	7.80
May	2006	82	\$142,376	\$140,141	98.43%	112.0	445	5.43
June	2006	70	\$155,844	\$151,906	97.47%	79.0	459	6.56
July	2006	61	\$148,053	\$145,978	98.60%	168.0	483	7.92
August	2006	84	\$140,605	\$138,386	98.42%	104.0	497	5.92
September	2006	71	\$161,056	\$157,454	97.76%	111.0	496	6.99
October	2006	55	\$139,457	\$138,576	99.37%	142.0	489	8.89
November	2006	69	\$172,489	\$170,856	99.05%	117.0	477	6.91
December	2006	52	\$144,001	\$141,784	98.46%	142.0	453	8.71
Total		755	\$151,453	\$149,093	98.44%	112.7	463	7.75
January	2007	42	\$153,685	\$149,133	97.04%	198.0	477	11.36
February	2007	47	\$152,180	\$150,358	98.80%	148.0	473	10.06
March	2007	65	\$140,252	\$137,404	97.97%	150.0	461	7.09
April	2007	54	\$165,438	\$162,261	98.08%	141.0	474	8.78
May	2007	81	\$151,937	\$148,403	97.67%	174.0	471	5.81
June	2007	61	\$171,494	\$166,205	96.92%	137.0	478	7.84
July	2007	66	\$168,654	\$165,135	97.91%	123.0	490	7.42
August	2007	77	\$144,065	\$140,872	97.78%	140.0	484	6.29
September	2007	42	\$157,758	\$153,737	97.45%	128.0	491	11.69
October	2007	55	\$152,008	\$147,811	97.24%	116.0	511	9.29
November	2007	37	\$149,488	\$145,123	97.08%	104.0	507	13.70
December	2007	37	\$126,190	\$120,497	95.49%	96.0	485	13.11

Total		664	\$152,762	\$148,912	97.48%	137.9	484	9.37
January	2008	28	\$132,857	\$129,151	97.21%	130.0	477	17.04
February	2008	36	\$156,381	\$145,110	92.79%	144.0	481	13.36
March	2008	53	\$137,746	\$133,891	97.20%	144.0	472	8.91
April	2008	45	\$161,524	\$157,418	97.46%	158.0	485	10.78
May	2008	47	\$184,273	\$179,323	97.31%	120.0	479	10.19
June	2008	49	\$189,998	\$183,064	96.35%	166.0	504	10.29
July	2008	52	\$139,098	\$134,828	96.93%	141.0	522	10.04
August	2008	40	\$134,787	\$131,739	97.74%	108.0	542	13.55
September	2008	58	\$151,701	\$145,578	95.96%	126.0	504	8.69
October	2008	55	\$153,785	\$147,283	95.77%	131.0	484	8.80
November	2008	30	\$102,607	\$99,150	96.63%	133.0	462	15.40
December	2008	36	\$166,272	\$160,335	96.43%	80.0	450	12.50
Total		529	\$150,919	\$145,573	96.46%	131.8	489	11.63
January	2009	23	\$125,526	\$121,281	96.62%	170.0	463	20.13
February	2009	31	\$121,980	\$117,668	96.46%	115.0	437	14.10
March	2009	46	\$166,734	\$159,703	95.78%	127.0	453	9.85
April	2009	34	\$154,390	\$149,594	96.89%	124.0	464	13.65
May	2009	37	\$159,030	\$153,228	96.35%	138.0	485	13.11
June	2009	52	\$151,725	\$146,595	96.62%	118.0	467	8.98
July	2009	55	\$141,923	\$136,737	96.35%	111.0	471	8.56
Total		278	\$145,901	\$140,687	96.43%	129.0	463	12.63
Total	2006-2009	2226	\$150,259	\$146,066	97.21%	128.0	475	10.50

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Prepared by JOEL PRINCE of THE PRINCIPLE GROUP, INC