



/ Area 1: Tiftonia/Lookout Valley/Elder Mountain

Market Comparison: Year by Year

2001 – 2002
Number of Listings

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2001 A	9	6	14	5	13	13	8	33	10	17	15	1
2002 A	9	5	9	10	13	10	10	5	20	7	7	6
%Diff A	0.00%	-20.00%	-55.56%	50.00%	0.00%	-30.00%	20.00%	-560.00%	50.00%	-142.86%	-114.29%	83.33%
2001 P	0	1	2	1	0	0	4	1	3	2	4	3
2002 P	3	6	0	4	7	2	4	2	4	3	2	11
%Diff P	100.00%	83.33%	-100.00%	75.00%	100.00%	100.00%	0.00%	50.00%	25.00%	33.33%	-100.00%	72.73%
2001 S	3	4	9	3	2	10	2	17	10	15	9	2
2002 S	5	5	0	10	5	6	2	6	6	7	4	10
%Diff S	40.00%	20.00%	-100.00%	70.00%	60.00%	-66.67%	0.00%	-183.33%	-66.67%	-114.29%	-125.00%	80.00%
2001 W	3	1	0	1	0	1	1	0	1	0	1	0
2002 W	1	1	2	1	5	9	3	1	0	2	0	1
%Diff W	-200.00%	0.00%	100.00%	0.00%	100.00%	88.89%	66.67%	100.00%	-100.00%	100.00%	-100.00%	100.00%
2001 X	3	6	3	2	2	5	2	23	3	3	2	65
2002 X	1	0	2	0	4	2	0	3	2	6	2	2
%Diff X	-200.00%	-100.00%	-50.00%	-100.00%	50.00%	-150.00%	-100.00%	-666.67%	-50.00%	50.00%	0.00%	-3,150.00%

Dollar Volume of Sold Listings

	2001	2002	Diff	Chg
JAN	\$769,600	\$961,000	191,400	19.92%
FEB	\$601,600	\$831,000	229,400	27.61%
MAR	\$1,744,090	\$0	-1,744,090	0.00%
APR	\$287,480	\$2,673,600	2,386,120	89.25%
MAY	\$342,000	\$693,598	351,598	50.69%
JUN	\$2,416,064	\$1,445,890	-970,174	-67.10%
JUL	\$79,000	\$591,337	512,337	86.64%
AUG	\$3,265,500	\$1,736,900	-1,528,600	-88.01%
SEP	\$2,582,918	\$1,469,849	-1,113,069	-75.73%
OCT	\$4,062,544	\$2,227,909	-1,834,635	-82.35%
NOV	\$1,536,890	\$482,329	-1,054,561	-218.64%
DEC	\$793,000	\$2,923,272	2,130,272	72.87%

2002 - 2003

Number of Listings

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2002 A	9	5	9	10	13	10	10	5	20	7	7	6
2003 A	12	8	25	10	11	4	9	8	31	14	6	2
%Diff A	25.00%	37.50%	64.00%	0.00%	-18.18%	-150.00%	-11.11%	37.50%	35.48%	50.00%	-16.67%	-200.00%
2002 P	3	6	0	4	7	2	4	2	4	3	2	11
2003 P	2	6	16	6	4	3	1	9	6	7	6	9
%Diff P	-50.00%	0.00%	100.00%	33.33%	-75.00%	33.33%	-300.00%	77.78%	33.33%	57.14%	66.67%	-22.22%
2002 S	5	5	0	10	5	6	2	6	6	7	4	10
2003 S	5	7	9	6	2	6	8	7	4	6	5	9
%Diff S	0.00%	28.57%	100.00%	-66.67%	-150.00%	0.00%	75.00%	14.29%	-50.00%	-16.67%	20.00%	-11.11%
2002 W	1	1	2	1	5	9	3	1	0	2	0	1
2003 W	1	1	1	2	4	1	1	4	1	5	2	2
%Diff W	0.00%	0.00%	-100.00%	50.00%	-25.00%	-800.00%	-200.00%	75.00%	100.00%	60.00%	100.00%	50.00%
2002 X	1	0	2	0	4	2	0	3	2	6	2	2
2003 X	5	1	1	2	2	3	2	2	4	6	3	1
%Diff X	80.00%	100.00%	-100.00%	100.00%	-100.00%	33.33%	100.00%	-50.00%	50.00%	0.00%	33.33%	-100.00%

Dollar Volume of Sold Listings

	2002	2003	Diff	Chg
JAN	\$961,000	\$1,194,245	233,245	19.53%
FEB	\$831,000	\$1,647,824	816,824	49.57%
MAR	\$0	\$2,036,000	2,036,000	100.00%
APR	\$2,673,600	\$551,400	-2,122,200	-384.87%
MAY	\$693,598	\$314,150	-379,448	-120.79%
JUN	\$1,445,890	\$1,101,700	-344,190	-31.24%
JUL	\$591,337	\$1,531,400	940,063	61.39%
AUG	\$1,736,900	\$2,026,896	289,996	14.31%
SEP	\$1,469,849	\$1,056,900	-412,949	-39.07%
OCT	\$2,227,909	\$1,434,155	-793,754	-55.35%
NOV	\$482,329	\$2,085,511	1,603,182	76.87%
DEC	\$2,923,272	\$2,933,555	10,283	0.35%

2003 - 2004

Number of Listings

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2003 A	12	8	25	10	11	4	9	8	31	14	6	2
2004 A	13	9	17	11	24	11	8	13	14	10	7	10
%Diff A	7.69%	11.11%	-47.06%	9.09%	54.17%	63.64%	-12.50%	38.46%	-121.43%	-40.00%	14.29%	80.00%
2003 P	2	6	16	6	4	3	1	9	6	7	6	9
2004 P	12	17	15	9	6	9	8	15	6	7	4	12
%Diff P	83.33%	64.71%	-6.67%	33.33%	33.33%	66.67%	87.50%	40.00%	0.00%	0.00%	-50.00%	25.00%
2003 S	5	7	9	6	2	6	8	7	4	6	5	9
2004 S	12	10	10	13	9	11	7	5	7	9	9	14
%Diff S	58.33%	30.00%	10.00%	53.85%	77.78%	45.45%	-14.29%	-40.00%	42.86%	33.33%	44.44%	35.71%
2003 W	1	1	1	2	4	1	1	4	1	5	2	2
2004 W	2	2	0	3	3	2	2	2	1	0	4	3
%Diff W	50.00%	50.00%	-100.00%	33.33%	-33.33%	50.00%	50.00%	-100.00%	0.00%	-100.00%	50.00%	33.33%
2003 X	5	1	1	2	2	3	2	2	4	6	3	1
2004 X	2	4	11	1	4	8	2	5	7	5	5	4
%Diff X	-150.00%	75.00%	90.91%	-100.00%	50.00%	62.50%	0.00%	60.00%	42.86%	-20.00%	40.00%	75.00%

Dollar Volume of Sold Listings

	2003	2004	Diff	Chg
JAN	\$1,194,245	\$2,770,803	1,576,558	56.90%
FEB	\$1,647,824	\$2,476,795	828,971	33.47%
MAR	\$2,036,000	\$1,910,820	-125,180	-6.55%
APR	\$551,400	\$3,954,184	3,402,784	86.06%
MAY	\$314,150	\$1,812,426	1,498,276	82.67%
JUN	\$1,101,700	\$2,283,528	1,181,828	51.75%
JUL	\$1,531,400	\$2,975,597	1,444,197	48.53%
AUG	\$2,026,896	\$1,402,708	-624,188	-44.50%
SEP	\$1,056,900	\$1,268,465	211,565	16.68%
OCT	\$1,434,155	\$1,710,100	275,945	16.14%
NOV	\$2,085,511	\$1,698,641	-386,870	-22.78%
DEC	\$2,933,555	\$3,596,021	662,466	18.42%

2004 - 2005

Number of Listings

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2004 A	13	9	17	11	24	11	8	13	14	10	7	10
2005 A	14	23	15	10	17	20	14	23	7	7	10	11
%Diff A	7.14%	60.87%	-13.33%	-10.00%	-41.18%	45.00%	42.86%	43.48%	-100.00%	-42.86%	30.00%	9.09%
2004 P	12	17	15	9	6	9	8	15	6	7	4	12
2005 P	8	8	11	11	8	13	16	13	4	6	5	11
%Diff P	-50.00%	-112.50%	-36.36%	18.18%	25.00%	30.77%	50.00%	-15.38%	-50.00%	-16.67%	20.00%	-9.09%
2004 S	12	10	10	13	9	11	7	5	7	9	9	14
2005 S	7	11	14	14	13	10	15	11	9	11	8	10
%Diff S	-71.43%	9.09%	28.57%	7.14%	30.77%	-10.00%	53.33%	54.55%	22.22%	18.18%	-12.50%	-40.00%
2004 W	2	2	0	3	3	2	2	2	1	0	4	3
2005 W	2	2	1	2	3	2	2	1	2	2	1	4
%Diff W	0.00%	0.00%	100.00%	-50.00%	0.00%	0.00%	0.00%	-100.00%	50.00%	100.00%	-300.00%	25.00%
2004 X	2	4	11	1	4	8	2	5	7	5	5	4
2005 X	3	4	9	3	2	2	6	2	5	3	5	8
%Diff X	33.33%	0.00%	-22.22%	66.67%	-100.00%	-300.00%	66.67%	-150.00%	-40.00%	-66.67%	0.00%	50.00%

Dollar Volume of Sold Listings

	2004	2005	Diff	Chg
JAN	\$2,770,803	\$2,357,900	-412,903	-17.51%
FEB	\$2,476,795	\$1,880,460	-596,335	-31.71%
MAR	\$1,910,820	\$4,411,709	2,500,889	56.69%
APR	\$3,954,184	\$3,256,754	-697,430	-21.41%
MAY	\$1,812,426	\$2,340,344	527,918	22.56%
JUN	\$2,283,528	\$1,844,921	-438,607	-23.77%
JUL	\$2,975,597	\$3,758,730	783,133	20.84%
AUG	\$1,402,708	\$3,215,880	1,813,172	56.38%
SEP	\$1,268,465	\$2,366,886	1,098,421	46.41%
OCT	\$1,710,100	\$3,587,531	1,877,431	52.33%
NOV	\$1,698,641	\$1,941,510	242,869	12.51%
DEC	\$3,596,021	\$2,200,900	-1,395,121	-63.39%

2005 - 2006

Number of Listings

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2005 A	14	23	15	10	17	20	14	23	7	7	10	11
2006 A	8	8	14	10	12	16	13	11	9	14	10	5
%Diff A	-75.00%	-187.50%	-7.14%	0.00%	-41.67%	-25.00%	-7.69%	-109.09%	22.22%	50.00%	0.00%	-120.00%
2005 P	8	8	11	11	8	13	16	13	4	6	5	11
2006 P	4	3	8	5	10	7	3	4	5	2	8	0
%Diff P	-100.00%	-166.67%	-37.50%	-120.00%	20.00%	-85.71%	-433.33%	-225.00%	20.00%	-200.00%	37.50%	-100.00%
2005 S	7	11	14	14	13	10	15	11	9	11	8	10
2006 S	4	2	9	7	16	17	11	5	5	6	6	7
%Diff S	-75.00%	-450.00%	-55.56%	-100.00%	18.75%	41.18%	-36.36%	-120.00%	-80.00%	-83.33%	-33.33%	-42.86%
2005 W	2	2	1	2	3	2	2	1	2	2	1	4
2006 W	2	1	3	0	2	0	1	4	6	7	2	2
%Diff W	0.00%	-100.00%	66.67%	-100.00%	-50.00%	-100.00%	-100.00%	75.00%	66.67%	71.43%	50.00%	-100.00%
2005 X	3	4	9	3	2	2	6	2	5	3	5	8
2006 X	2	3	4	3	7	1	3	6	6	4	8	6
%Diff X	-50.00%	-33.33%	-125.00%	0.00%	71.43%	-100.00%	-100.00%	66.67%	16.67%	25.00%	37.50%	-33.33%

Dollar Volume of Sold Listings

	2005	2006	Diff	Chg
JAN	\$2,357,900	\$1,340,352	-1,017,548	-75.92%
FEB	\$1,880,460	\$855,630	-1,024,830	-119.77%
MAR	\$4,411,709	\$2,361,022	-2,050,687	-86.86%
APR	\$3,256,754	\$1,605,000	-1,651,754	-102.91%
MAY	\$2,340,344	\$4,913,813	2,573,469	52.37%
JUN	\$1,844,921	\$4,828,489	2,983,568	61.79%
JUL	\$3,758,730	\$2,864,455	-894,275	-31.22%
AUG	\$3,215,880	\$965,703	-2,250,177	-233.01%
SEP	\$2,366,886	\$955,071	-1,411,815	-147.82%
OCT	\$3,587,531	\$1,077,800	-2,509,731	-232.86%
NOV	\$1,941,510	\$1,583,400	-358,110	-22.62%
DEC	\$2,200,900	\$1,808,000	-392,900	-21.73%

2006 - 2007

Number of Listings

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2006 A	8	8	14	10	12	16	13	11	9	14	10	5
2007 A	5	18	18	15	18	16	7	17	12	8	8	8
%Diff A	-60.00%	55.56%	22.22%	33.33%	33.33%	0.00%	-85.71%	35.29%	25.00%	-75.00%	-25.00%	37.50%
2006 P	4	3	8	5	10	7	3	4	5	2	8	0
2007 P	6	7	2	4	4	4	2	5	6	3	2	1
%Diff P	33.33%	57.14%	-300.00%	-25.00%	-150.00%	-75.00%	-50.00%	20.00%	16.67%	33.33%	-300.00%	100.00%
2006 S	4	2	9	7	16	17	11	5	5	6	6	7
2007 S	8	4	7	6	12	9	6	4	8	7	5	4
%Diff S	50.00%	50.00%	-28.57%	-16.67%	-33.33%	-88.89%	-83.33%	-25.00%	37.50%	14.29%	-20.00%	-75.00%
2006 W	2	1	3	0	2	0	1	4	6	7	2	2
2007 W	3	2	6	3	2	5	1	6	5	7	1	4
%Diff W	33.33%	50.00%	50.00%	100.00%	0.00%	100.00%	0.00%	33.33%	-20.00%	0.00%	-100.00%	50.00%
2006 X	2	3	4	3	7	1	3	6	6	4	8	6
2007 X	4	4	3	2	3	2	4	2	4	7	9	8
%Diff X	50.00%	25.00%	-33.33%	-50.00%	-133.33%	50.00%	25.00%	-200.00%	-50.00%	42.86%	11.11%	25.00%

Dollar Volume of Sold Listings

	2006	2007	Diff	Chg
JAN	\$1,340,352	\$1,170,100	-170,252	-14.55%
FEB	\$855,630	\$1,011,500	155,870	15.41%
MAR	\$2,361,022	\$1,907,901	-453,121	-23.75%
APR	\$1,605,000	\$1,333,500	-271,500	-20.36%
MAY	\$4,913,813	\$2,453,300	-2,460,513	-100.29%
JUN	\$4,828,489	\$2,701,200	-2,127,289	-78.75%
JUL	\$2,864,455	\$1,473,000	-1,391,455	-94.46%
AUG	\$965,703	\$1,207,492	241,789	20.02%
SEP	\$955,071	\$2,883,500	1,928,429	66.88%
OCT	\$1,077,800	\$3,023,320	1,945,520	64.35%
NOV	\$1,583,400	\$1,385,100	-198,300	-14.32%
DEC	\$1,808,000	\$1,948,000	140,000	7.19%

2007 - 2008

Number of Listings

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2007 A	5	18	18	15	18	16	7	17	12	8	8	8
2008 A	10	6	12	8	7	11	8	7	8	9	6	5
%Diff A	50.00%	-200.00%	-50.00%	-87.50%	-157.14%	-45.45%	12.50%	-142.86%	-50.00%	11.11%	-33.33%	-60.00%
2007 P	6	7	2	4	4	4	2	5	6	3	2	1
2008 P	2	7	1	5	0	4	2	2	1	2	1	0
%Diff P	-200.00%	0.00%	-100.00%	20.00%	-100.00%	0.00%	0.00%	-150.00%	-500.00%	-50.00%	-100.00%	-100.00%
2007 S	8	4	7	6	12	9	6	4	8	7	5	4
2008 S	2	8	6	2	5	4	7	3	3	4	1	2
%Diff S	-300.00%	50.00%	-16.67%	-200.00%	-140.00%	-125.00%	14.29%	-33.33%	-166.67%	-75.00%	-400.00%	-100.00%
2007 W	3	2	6	3	2	5	1	6	5	7	1	4
2008 W	5	2	2	2	1	6	3	5	4	1	0	2
%Diff W	40.00%	0.00%	-200.00%	-50.00%	-100.00%	16.67%	66.67%	-20.00%	-25.00%	-600.00%	-100.00%	-100.00%
2007 X	4	4	3	2	3	2	4	2	4	7	9	8
2008 X	9	8	2	2	4	4	3	9	5	4	2	5
%Diff X	55.56%	50.00%	-50.00%	0.00%	25.00%	50.00%	-33.33%	77.78%	20.00%	-75.00%	-350.00%	-60.00%

Dollar Volume of Sold Listings

	2007	2008	Diff	Chg
JAN	\$1,170,100	\$801,900	-368,200	-45.92%
FEB	\$1,011,500	\$1,340,300	328,800	24.53%
MAR	\$1,907,901	\$1,144,008	-763,893	-66.77%
APR	\$1,333,500	\$289,715	-1,043,785	-360.28%
MAY	\$2,453,300	\$1,106,200	-1,347,100	-121.78%
JUN	\$2,701,200	\$1,314,500	-1,386,700	-105.49%
JUL	\$1,473,000	\$1,282,950	-190,050	-14.81%
AUG	\$1,207,492	\$1,200,000	-7,492	-0.62%
SEP	\$2,883,500	\$774,000	-2,109,500	-272.55%
OCT	\$3,023,320	\$649,250	-2,374,070	-365.66%
NOV	\$1,385,100	\$14,500	-1,370,600	-9,452.41%
DEC	\$1,948,000	\$407,900	-1,540,100	-377.57%

2008 - 2009

Number of Listings

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG
2008 A	10	6	12	8	7	11	8	7
2009 A	14	9	13	12	8	11	9	9
%Diff A	28.57%	33.33%	7.69%	33.33%	12.50%	0.00%	11.11%	22.22%
2008 P	2	7	1	5	0	4	2	2
2009 P	1	3	5	2	6	2	1	2
%Diff P	-100.00%	-133.33%	80.00%	-150.00%	100.00%	-100.00%	-100.00%	0.00%
2008 S	2	8	6	2	5	4	7	3
2009 S	2	2	1	5	3	7	5	3
%Diff S	0.00%	-300.00%	-500.00%	60.00%	-66.67%	42.86%	-40.00%	0.00%
2008 W	5	2	2	2	1	6	3	5
2009 W	1	2	1	4	0	5	3	2
%Diff W	-400.00%	0.00%	-100.00%	50.00%	-100.00%	-20.00%	0.00%	-150.00%
2008 X	9	8	2	2	4	4	3	7
2009 X	2	2	6	6	5	4	4	9
%Diff X	-350.00%	-300.00%	66.67%	66.67%	20.00%	0.00%	25.00%	22.22%

Dollar Volume of Sold Listings

	2008	2009	Diff	Chg
JAN	\$801,900	\$714,900	-87,000	-12.17%
FEB	\$1,340,300	\$318,000	-1,022,300	-321.48%
MAR	\$1,144,008	\$232,500	-911,508	-392.05%
APR	\$289,715	\$1,828,500	1,538,785	84.16%
MAY	\$1,106,200	\$268,150	-838,050	-312.53%
JUN	\$1,314,500	\$1,683,900	369,400	21.94%
JUL	\$1,282,950	\$1,675,000	392,050	23.41%
AUG	\$1,200,000	\$333,400	-866,600	-259.93%

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